WORKSHOP PROGRAM

Day 1: Wednesday February 18 2015, Planibel Hotel, the bar area.
18:00: Registration and Reception (Drinks and Canapé)
18:45-19:00: Welcome and agenda
19:00-20:00: Reception

Day 2: Thursday February 19 2015, Planibel Hotel, Chagall Meeting Room.

Session 1: Studies about Governance
Session chair: Armin Heinzl

13:00 – 13:30  GSW15-20: “Explaining Endogenous Control Change in Outsourced software Projects”
Authors: Huber Thomas, Oliver Krancher and Jens Dibbern
Discussant: Ilan Oshri

Authors: Ilan Oshri, Eleni Lioliou, Angelika Zimmerman and Alexandra Gerbasi
Discussant: Oliver Krancher

14:00 – 14:30  GSW15-06: “Clan Control in Information Systems Outsourcing Projects - oxymoron or essential?”
Authors: Hekkala Riitta, Ari Heiskanen and Matti Rossi
Discussant: Angelika Zimmerman

14:30-14:40  Break

Authors: Kiron Ravindran, Anjana Susarla, Ranjani Krishnan and Deepa Mani
Discussant: Jens Dibbern

15:10 - 15:40  GSW15-32: “Repositioning Risk Management And Governance As A Strategic Opportunity For Outsourcing And Offshoring”
Authors: Sanjoy Sen, Julia Kotlarsky and Pawan Budhwar
Discussant: Suzanne Rivard
# Session 2: Studies about Innovation

**Session chair:** Jens Dibbern  

**15:40 – 16:10**  
GSW15-29: “In Search of Innovation: Paradoxical Practices and Innovation Affordances of an Outsourcing Supplier’  
Authors: Julia Kotlarsky, Suzanne Rivard and Ilan Oshri  
Discussant: Tingting Lin

**16:10 - 16:30**  
Coffee break

**16:30 - 17:00**  
Authors: Michael Gusenbauer, Silvia Massini and Matthias Fink  
Discussant: Ravishankar M.N.

**17:00 - 17:30**  
GSW15-33: “Investigating contribution behaviors of client and vendor over the life of an offshore-outsourced software innovation project’  
Authors: Winkler Maike, Huber Thomas and Jens Dibbern  
Discussant: Julia Kotlarsky

**17:30 - 18:00**  
GSW15-26: “How to drive innovation in outsourcing relationships: The role of performance evaluation”  
Authors: M. Bisogno, G. Bizzarri and Giovanni Vaia  
Discussant: TBD

**18:00 – 18:10**  
Short break

**18:10 - 18:40**  
GSW15-08TC: “Innovation gestalts as a key mediator of software sourcing modes and outcomes”  
Authors: Marko Nöhren, Armin Heinzl and Thomas Kude  
Discussant: Winkler Maike

**18:40 -19:30**  
**Teaching panel**  

Panelists: Dwyane Whitten, Kiron Ravindran, Julia Kotlarsky, Ilan Oshri

**19:45-22:00**  
Workshop Dinner at Taverna Coppapan

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## Day 3: Friday February 20 2015, Planibel Hotel, Chagall Meeting Room

### Session 3: Studies about Multisourcing

**Session chair:** Leslie Willcocks

**13:30 – 14:00**  
GSW15-04 “Coordination of Meta-Organizations: Introducing Platform Vendors to the Multisourcing Context”  
Authors: Thomas Hurni, Thomas Huber and Jens Dibbern  
Discussant: Simon Dalmolen

**14:00 – 14:30**  
GSW15-31: “Joint Vendor Performance in Multi-sourcing Arrangements: The
Moderating Role of the Guardian
Authors: Ilan Oshri, Jens Dibbern and Julia Kotlarsky
Discussant: Armin Heinzl

14:30-15:00
Authors: Tingting Lin
Discussant: Thomas Hurni

15:00 – 15:10
Short Break

Session 4: Studies about Sourcing Models
Session chair: Suzanne Rivard

15:10 – 15:40
GSW15-01: “Exploring the adoption of cloud computing in the context of Big Data analytics”
Authors: Amir Khosravani, Brian Nicholson, Darren Robertson and Trevor Wood-Harper
Discussant: Leslie Willcocks

15:40 – 16:10
GSW15-02: “Using E-markets for globally distributed work”.
Authors: Jos van Hillegersberg and Chintan Amrit
Discussant: Hekkala Riitta

16:10 – 16:40
GSW15-34: “Factors for Adopting Applications as Services - A Ten Year Recap of the Provider Perspective”
Authors: Björn Johansson
Discussant: Sanjoy Sen

16:40 - 17:00
Coffee break

17:00 – 17:30
GSW15-05: “Examining the role of IT impact sourcing work-centres as "spaces" of change: a sociology of space perspective”
Authors: Sandeep M.S. and Ravishankar M.N.
Discussant: Christian Jentsch

17:30 – 18:00
GSW15-11: “Exploring Public Private Partnerships as an Onshore Captive Sourcing Model”
Authors: John Wreford, Fay Davidson, Michelle Hurdle, Kevan Penter and Graham Pervan
Discussant: Amir Khosravani

18:00 – 18:30
GSW15-10: “Model-based strategic sourcing: supplier selection and evaluation”
Author: Laleh Rafati and Geert Poels
Discussant: Dwyane Whitten

18:30 – 19:00
GSW15-14TC: “Reframing healthcare through social media”
Authors: Øystein Sæbe, Andrea Resca and Paolo Spagnoletti
Discussant: Albert Plugge

19:30 - 22:00
Workshop dinner at Ristorante La Lisse
Day 4: Saturday February 21 2015, Planibel Hotel, Chagall Meeting Room

Session 5: Studies about Relationships and Collaboration

Session chair: Jos van Hillegersberg

09:00 – 09:30  GSW15-18: “Understanding the perceived willingness on collaboration in sourcing ecosystems: a Social Exchange Theory and Principal-Agent Theory perspective”
Authors: Albet Plugge and Harry Bouwman
Discussant: Øystein Sæbø

09:30 – 10:00  GSW15-28: “Sourcing In or Out: Implications for Social Capital and Knowledge Sharing”
Authors: Angelika Zimmerman, Ilan Oshri, Eleni Lioulio and Alexandra Gerbasi
Discussant: Kiron Ravindran

10:00 - 10:30  GSW15-03: “Building a supply chain ecosystem – how the Enterprise Connectivity Interface (ECI) will enable and support interorganisational collaboration”
Author: Simon Dalmolen, Jos van Hillegersberg and Hans Moonen
Discussant: Björn Johansson

10:30 – 10:40  Coffee break

10:40– 11:10  GSW15-13: “Applying a configurational approach for explaining the role of relationship quality for successful outsourcing arrangements”
Authors: Christian Jentsch, Frank Schlosser and Daniel Beimborn
Discussant: Paul Alpar

11:10 – 11:40  GSW15-17: “Riding for a fall in outsourced ISD: Transferring knowledge between onshore vendor and offshored unit”
Authors: Aki Alanne and Samuli Pekkola
Discussant: Eleni Lioulio

Session 6: Country Specific Studies

Session chair: Albert Plugge

11:40 - 12:10  GSW15-07: “IT Sourcing Management in Poland – Trends and Performance”
Authors: Małgorzata Sobińska and Leslie Willcocks
Discussant: Erik Beulen

12:10 – 12:30  Coffee break

12:30 - 13:00  GSW15-16: “Turnover intentions of employees of IT outsourcing suppliers in Vietnam”
Author: Paul Alper
Discussant: Jos van Hillegersberg

13:00 - 13:30  GSW15-15: “The importance of IT energy efficiency in outsourcing decision making: a survey in the Dutch outsourcing infrastructure market”
Author: Erik Beulen
Discussant: Aki Alanne

13:30 – 14:00  Closing Words, Leslie Willcocks