WORKSHOP PROGRAM

Day 1: Sunday March 23 2014, Val D’Isere Congress Centre, Reception Area (see map)
18:00: Registration and Reception (Drinks and Canapé)
18:45-19:15: Welcome and agenda
19:15-20:00: Reception


Opening Talk
14:00 – 14:20   GSW14-01: “Regaining and Sustaining High Performance in BPO: F&A Partnering at BP and Microsoft”
            Authors: Leslie Willcocks and Mary Lacity

Session 1: Developing Sourcing Capabilities (1)
Session chair: Armin Heinzl
14:20 – 14:50   GSW14-18: “Task allocation strategies and motivational processes in advanced services offshoring”
            Author: Angelika Zimmermann
            Discussant: Armin Heinzl
14:50 – 15:20   GSW14-12: “Does the dichotomy of technical and business knowledge apply to software maintenance outsourcing?”
            Authors: Oliver Krancher and Jens Dibbern
            Discussant: Tommi Kramer
15:20-15:30   Break
15:30-16:00   GSW14-16: “Understanding the Backsourcing Process: A Knowledge Perspective”
            Authors: Kayode Ejodame and Ilan Oshri
            Discussant: Oliver Krancher
16:00 - 16:30   GSW14-21: “BPO innovativeness and a Supplier / Client Innovative Capabilities Analytical Framework’
            Authors: Frantz Rowe and Myriam Raymond
            Discussant: Ilan Oshri
Session 2: Sourcing Governance

Session chair: Erik Beulen

16:30 – 17:00 GSW14-07: “Examining Inter-Organisational Enterprise Governance and ERP Systems: A Conceptual Framework for Innovative Strategic Thinking’
Authors: Yi Wan and Ben Clegg
Discussant: Albert Plugge

17:00 - 17:20 Coffee break

17:20 - 17:50 GSW14-08: “Governance of Multivendor Outsourcing Arrangements: A Coordination and Resource Dependency Views”
Authors: Albert Plugge and Martijn Janssen
Discussant: Erik Wende

17:50 - 18:20 GSW14-09: “Analysing the effect of proximity on clan control: results from a case study series on IS near-shore outsourcing’
Authors: Alexander von Stetten and Daniel Beimborn
Discussant: Tingting Lin

18:20 - 18:30 Break

18:30 - 19:00 GSW14-17: “Interpersonal Networks and Governance Forms in IT Outsourcing: From a Vendor’s Perspective”
Authors: Tingting Lin and Riitta Hekkala
Discussant: Jonas Hedman

19:00-19:30 GSW14-31: “Outsourcing Governance and Workarounds: Evidence from the Financial Services Sector”
Authors: Eleni Lioliou, Ravishankar Mayasandra and Leslie Willcocks

19:45-22:00 Workshop Dinner at Le Schuss


Session 3: Developing sourcing capabilities (2)

Session chair: Jens Dibbern

14:00 – 14:30 GSW14-28 “Digital re-representation practices in Business Process Outsourcing”
Authors: Ilan Oshri, Julia Kotlarsky and Ola Henfridsson
Discussant: Thomas Huber

14:30 – 15:00 GSW14-23: “Artifact Quality in Design Science: Conceptualizing and Conducting the Evaluation of an Outsourcing Decision Support System”
Authors: Tommi Kramer, Armin Heinzl and Robert Lorenz Törmer
Discussant: Jens Dibbern
Authors: Erik Wende
Discussant: Myriam Raymond

15:30 – 15:40  Break

15:40 – 16:10  GSW14-26: “Impact sourcing ventures and local communities: A frame alignment perspective”
Authors: Sandeep M.S. and Ravishankar M.N.
Discussant: Dragos Vieru

Authors: Erik Beulen and Tom Vollebergh
Discussant: Robert Marciniak

**Session 4: Could Services**

**Session chair: Julia Kotlarsky**

16:40 – 17:10  GSW14-13: “Moving to the Cloud: Business implications for an ERP vendor’
Authors: Mads Rebsdorf and Jonas Hedman
Discussant: Jens Förderer

17:10 – 17:40  GSW14-25: “Fit in cloud sourcing arrangements: an ontological perspective”
Authors: Jens Förderer, Thomas Kude and Armin Heinzl
Discussant: Leslie Willcocks

17:40 – 18:00  Coffee break

18:00 – 18:30  GSW14-06: “An analysis of risk and trust in cloud sourcing: case evidence from a UK charity”
Authors: Amir Khosravani, Brian Nicholson and Trevor Wood-Harper
Discussant: John Wreford

Author: Graham Costello
Discussant: Leslie Willcocks

**Session 5: PhD Training**

**Session chair: Ilan Oshri**

19:00 – 19:45  Jens Dibbern about PhD training: A Practice Approach

Ilan Oshri and Julia Kotlarsky about PhD Clinics

19:45  Transportation to L’Arolay

20:00 – 22:00  Workshop dinner at L’Arolay

22:00  Transportation back to Val d’Isere
Day 4: Wednesday March 26 2014, Val d’Isere Congres Centre, Ancolie room

Session 6: Communication and cultural issues

Session chair: Jos van Hillegersberg

14:00 – 14:30 GSW14-22: “Interculturality and Virtual Teams in IT Offshoring Context: A Social Regulation Theory Perspective”
Authors: Fedwa Jebli and Dragos Vieru
Discussant: Julia Kotlarsky

14:30 – 15:00 GSW14-24: “How collaboration software enables globally distributed software development teams to become agile - an effective use perspective”
Authors: Thomas Huber and Jens Dibbern
Discussant: Eleni Lioliou

15:00 - 15:30 GSW14-14: “Strategies for dealing with cross-border communication in offshore projects”
Author: Karsten Eskelund
Discussant: Sandeep M.S.

15:30– 16:00 GSW14-29: “Reframing outsourcing through social networks: evidence from Infocert’s case study”
Authors: Giovanni Vaia and Moretti A.

16:00 – 16:20 Coffee break

Session 7: Captives and Shared Service Centres

Session Chair: Albert Plugge

16:20 – 16:50 GSW14-02: “Capturing CSR: Doing good offshore”
Authors: Fay Davidson, John Wreford, Graham Pervan and Kevan Penter
Discussant: Amir Khosravani

16:50 - 17:20 GSW14-19: “Global service market trends in Hungarian shared service centres’
Authors: Robert Marciniak
Discussant: Kayode Ejodame

17:20 - 17:50 GSW14-03: “Exploring Public Private Partnerships as an Onshore Captive Sourcing Model”
Author: John Wreford, Fay Davidson, Graham Pervan and Kevan Penter

17:50 – 18:00 Break

Session 7: Teaching Cases

Session Chair: Leslie Willcocks

18:00 – 18:30 GSW14-05: “Building Software Products Globally the Agile Way: A Case Study of Cordys”
Authors: Jos van Hillegersberg and Chintan Amrit
Discussant: Yi Wan

18:30 - 19:00 GSW14-10: “The case of J&D - Decision making and logistics consequences when sourcing from low cost countries”
Authors: Jakob Rehme, Daniel Nordigården and Thomas Brashear Alejandro
Discussant: Jos van Hillegersberg

19:00 – 19:30 Closing Words, Leslie Willcocks